

Healthcare Services Company

Situation	Results	Actions taken to achieve results
<ul style="list-style-type: none">▪ Five healthcare service companies interested in merging into one larger company▪ Upon the successful consolidation of the founding five companies, future acquisitions were planned to expand service area▪ Debt and equity capital was needed to support acquisition growth strategy▪ Assistance was needed to locate, value and finance future acquisitions	<ul style="list-style-type: none">▪ Founding five companies were successfully merged into one operation with owners taking a combination of cash, debt and stock in the new entity▪ Equity capital was raised from individual and institutional investors to facilitate the initial consolidation▪ Acquisition debt facility and working capital facility were arranged with a senior lender▪ Ten additional companies were acquired to significantly expand the company's service area▪ Annual revenues were tripled providing the company with an expanded service area throughout the Midwest and Southeast	<ul style="list-style-type: none">▪ Conducted significant industry and financial due diligence to determine the viability of the business plan▪ Performed a valuation analysis to determine the capital structure of the new company formed by the consolidation of the founding five companies▪ Assisted the company in raising the necessary equity and debt capital to finance both the initial mergers along with future acquisitions▪ Acted as the company's advisor in arranging future acquisitions